









We are not asking you to do something different from your normal business; we are asking you to do your normal business differntly.

Kofi Annan, UN Secretary-General 1997-2006



As the Global Compact enters its second decade, it is my hope that this Yearbook will be an inspiration to bring responsible business to true scale.

Ban Ki-moon, UN Secretary-General 2007-2016



Understanding global mega-trends is crucial. We live in times of multiple, evolving and mutually-reinforcing shifts.

António Guterres, UN Secretary-General 2017-





## Invitation

The Global Compact International Yearbook is a publication in support of the Sustainable Development Goals (SDGs) and the advancement of corporate sustainability globally. As a grassroots publication – by participants, for participants – it offers proactive and in-depth information on key sustainability issues and promotes unique and comprehensive knowledge-exchange and learning in the spirit of the SDGs and the Ten Principles of the Global Compact.

The publication helps to advance transparency, promotes the sharing of best practices, and, perhaps most significantly, gives a strong voice to the regional and global actors that are at the heart of the initiative.

Therefore, the Yearbook includes good practice examples of corporate participants and showcases different approaches for the implementation of the SDGs. In addition, a substantial editorial framework will highlight major trends and issues, globally and regionally, placing the activities of Global Compact participants into a broader context.

Participation is open for all companies who commit themselves to the United Nations Sustainable Development Goals, whether they are participants of the Global Compact or any other UN initiative or not. True engagement is what matters.

Since its launch in 2009, the Global Compact International Yearbook has emerged as perhaps the world's most influential annual publication for corporate sustainability. The total circulation is 10,000 printed and more than 400,000 digital copies.

We cordially invite you to participate in the next edition of the yearbook! Don't miss this unique opportunity to make a difference.

Sincerel

Dr. Elmer Lenzen
Publisher





### How it works

You can participate in the Yearbook as a content partner and sponsor (see "Financing model"). The number of participants is limited to a maximum of 50 per year. The Yearbook includes good-practice examples of your corporation thus showing precise ways to adopt the ten principles. Silver partners contribute a two-page good practice example, Gold partners add an in-depth report on their SDG-related activities with a fourpage good-practice example. Every case study includes pictures and your corporate logo. Of course all texts pass lectorship and the draft layouts are individually coordinated with you. In addition, a substantial editorial framework highlights major trends and issues, globally and regionally, placing your activities as uNGC participants in a broader context.

#### Outreach

The Global Compact International Yearbook is published in English to target a global audience, including Global Compact participants and relevant stakeholders. The total circulation is 10,000 printed copies and more than 400,000 downloads. Copies are distributed to UN organizations, many Global Compact companies, Global Compact Local Networks, relevant international NGOs, stakeholders, journalists, and analysts as well as to international book fairs and related conferences.











## How it works

#### Distribution

The Global Compact International Yearbook is published in cooperation with United Nations Publications (UNP), the source for more than 5,300 titles produced by the UN organization and its key agencies. In addition, UNP works with 90 sales agents in 61 countries to facilitate distribution of all titles. Additionally, UNP operates bookshops at the UN Headquarters in New York and the UN office in Geneva. Every year, we attend key trade shows and conferences to promote our main titles and new releases.

Beside printed versions macondo publishing offers the digital edition of the yearbooks for free (PDF and eBook).













# Financing Model

Business participants can support the edition in four ways: Silver, Gold, Platinum, and Logistics Partnership. Apply early to avoid missing out on this opportunity!

**Silver Partners** contribute a two-page example for the key section "Good Practice". They are named in the directory and receive 50 free copies. **Cost: Euro 3,000 each** 

**Gold Partnership** includes the logo of your company on the front inside cover. Gold Partners contribute an in-depth report on their SDG-related activities with a four-page good-practice example plus a holistic microsite. They receive 200 free copies. As a Gold Partner, your company will be highlighted in all events related to this book. **Cost: Euro 10.000 each** 

**Platinum Partnership** is the solution for strongly committed partners: The logo of your organisation will be displayed on the front cover. In addition, you can contribute a greeting at the beginning and a four-page example for the important "Good Practice" section. Each Platinum Partner receives 500 free copies and will be highlighted in all media events related to this book. Platinum members become partners to jointly develop a policy paper on selected SDGS thus contributing to the global agenda setting within the SDG discourse. **Cost: Euro 25.000** 

Global Logistics Partners are responsible for shipping the year-books to partners and the international book trade. You can contribute a four-page example for the important "Good Practice" section. Your company's logo will be displayed on the back cover, and you will receive 200 free copies. Costs: Shipping costs for all material related to the Global Compact International Yearbook worth Euro 20,000.

#### Note concerning the use of funds:

The Global Compact International Yearbook is a product of macondo publishing GmbH in support of the UN Global Compact, the Sustainable Development Goals, and the advancement of corporate sustainability globally. Use of company names and examples does not constitute endorsement by the UN Global Compact. While the yearbook is developed in cooperation with the Global Compact Office, sponsorship by companies does not constitute a contribution to the Foundation for the Global Compact. Financial contributions are not collected on behalf of the Global Compact Office. Rather, they are exclusively used to fund the development of the International Yearbook by macondo publishing GmbH.





# Partnership & Prices

### SILVER PARTNER

Two-page good-practice example

Naming on front inside cover

50 free copies (worth Euro 1,250)

Cost: Euro 3,000 each

### GOLD PARTNER

Logo on front inside cover

Four-page good-practice example

Personal Microsite

200 free copies (worth Euro 5,000)

Naming on the website

Naming on all press releases

Cost: Euro 10,000 each

### PLATINUM PARTNER

Logo on front cover

Exclusive preface (two pages)

Collaboration on SDG Policy Paper

Personal Microsite

Four-page good-practice example

500 free copies (worth Euro 12,500)

Exclusive naming on the website

Exclusive naming on all press releases

Limitation: Platinum partnership is only available for governments, foundations and other non-commercial participants of the UN Global Compact.

Cost: Euro 25,000 each

### GLOBAL LOGISTICS PARTNER

Logo on back cover

Four-page good-practice example

200 free copies (worth Euro 5,000)

Naming on the website

Cost: Shipping costs for all material related to the Global Compact International Yearbook worth Euro 20,000.





## Timeline

Start of global presentation and acquisition of partners

July

Closing preliminary participation

December

Approval process and formal invitation to participants

January

Deadline for your article

March

Production phase

April - June

Official book release

Mid-summer



# FAQ

#### Who can participate?

Participation is open for all companies who commit themselves to the United Nations Sustainable Development Goals, whether they are participants of the Global Compact or any other UN initiative or not. True engagement is what matters.

#### Is the yearbook published by the UNGC?

No. The publishing house is the independent macondo publishing GmbH which produces this publication in close cooperation with the Global Compact Office in New York. Therefore the yearbook is rather based on the personal engagement of participants like your company, macondo publishing and many others around the world.

### Is my sponsorship a donation to the Foundation of the Global Compact?

Contributions are not being collected on behalf of the Global Compact office, rather they are exclusively to fund the development of the Global Compact International Yearbook by macondo publishing.

#### Who is going to read the book?

Our experiences from previous editions are that many politicians, journalists, analysts and investors as well as representatives from NGOs and academics do read this book. The "Global Compact International Yearbook" is published in English to target a global audience, including UNGC participants, relevant stakeholders and academics. The books are published in a limited edition – thus making them of enduring value.

#### When do we have to pay our sponsorship?

You may pay in advance, but you have to pay after publishing. The terms of payment are up to 60 days after receipt of invoice due net. In Germany add VAT. We draw your attention to the fact that VAT tax obligations are passing over to the recipiant of the invoice.





#### Contact

Dr. Elmer Lenzen Fon: +49 - 251 - 200 782 -0 E-Mail: lenzen@macondo.de

#### **Postal Address**

macondo publishing GmbH Dahlweg 87 D - 48153 Muenster Germany

www.macondo.de www.globalgoals-yearbook.com